



STATE SUPER
SAS Trustee Corporation



SuperViews

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2014

DEFERRED

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In case you missed the recent announcements on our website, here are some updates from us.

Funds management update

In March 2014, the NSW Government announced its intent to amalgamate the funds management activities of the state's financial assets within NSW Treasury Corporation (TCorp).

State Super (STC), in collaboration with TCorp and the Safety, Return to Work and Support division (SRWSD) have embarked on the Amalgamation Project to assess how funds management activities of the state's financial assets might be consolidated within TCorp. For STC, this relates to funds management of assets underpinning the defined benefit component of the SASS, SSS, PSS and SANCS schemes (except those relating to universities).

The STC Board will assess a proposal by TCorp to provide certain investment related services in relation to the assets underpinning the defined benefit components of the SASS, SSS, PSS and SANCS schemes. The assessment will be conducted using specific criteria to ensure that STC continues to comply with relevant legislation and is able to meet its statutory and general law obligations, including the duty to perform its powers and duties in the best interests of the beneficiaries of the schemes.

It is anticipated that in order to continue to meet its regulatory and fiduciary obligations, STC will retain responsibility for investment governance including setting investment objectives and strategy, risk management, asset allocation and the appointment, oversight and performance monitoring of third party investment managers such as TCorp.

Managing university superannuation assets

Defined benefit assets of the SASS, SSS and SANCS schemes relating to the universities will continue to be managed by STC so as to ensure that the investment strategies for each university meets the specific liabilities and funding arrangements required at an individual level.

STC understands that a Memorandum of Understanding (MOU) between the Commonwealth and State Governments regarding the funding of university superannuation is to be signed. We expect that this will lead to the Governments funding the university liabilities on a pay as you go basis, once a reserve hits one year.

In anticipation of this MOU, STC has transitioned university assets from the current long-term, growth focussed

strategy into two newly formulated strategies that meet the specific needs of these reserves. Initially, university funds will be invested in a diversified option with a three-year return objective to ensure both the liquidity and return requirements of universities' reserves are addressed. Once the reserve for an individual university reaches an amount equivalent to one year of expected cash flow for that university, the related assets will be transitioned to the new cash option to ensure the assets are sufficiently liquid to facilitate benefit payments to members.

Investment review changes

STC undertook its annual review of the investment strategy for the Pooled Fund in June 2014 and made the following changes effective 1 July 2014.

Change to the return objective for the Cash Strategy

STC has revised the return objective for the Cash Strategy, from CPI+0.75% p.a. over rolling three-year periods to CPI+0.25% p.a. over rolling three-year periods. This change reflects official cash rates being in line with expected inflation levels, and STC's view that the expected return for the asset class and therefore the Cash Strategy is expected to be lower than historically experienced.

Strategic asset allocation changes

STC has also marginally decreased the strategic asset allocation to Australian equities in favour of International equities across the Growth, Balanced and Conservative Strategies. In addition, this year's review also resulted in a shift away from other alternatives and towards Australian fixed interest. These asset allocation changes have been introduced to enhance and protect the strategies and do not adversely affect the risk and return profiles (Standard Risk Measures) of each of the strategies over their respective time horizons.



Keep an eye out for further updates on these and other STC announcements in the latest news section on our website www.statesuper.nsw.gov.au/news-and-publications/latest-news

Investment market overview 2013–14

The global economy

There has been steady improvement in the global economy this year, with economic activity strengthening, asset prices generally increasing and growth moving in a slow but more stable upward trajectory. The major developed economies have shown progressive improvement while for some emerging markets macro-economic challenges persisted as they were buffeted by volatile capital flows in the middle of the financial year.

The key challenge facing policy makers continues to be the sustaining of confidence levels to ensure the global recovery builds momentum.

US recovery continues

Off the back of strong performance in the June 2013 quarter, economic growth in the US has continued to improve, despite some patchy economic data and the impact of severe weather in March 2014. The 12 month period to 30 June 2014 finished strongly with 76% of S&P 500 companies exceeding analyst's profit expectations. The tapering of the quantitative easing program is well progressed and the Federal Reserve has indicated that rapid interest rate hikes will be unlikely. This, together with positive expectations in housing, employment and household wealth should build confidence and help support economic growth.

Consolidation in China

The spike in growth in the second half of 2013 has cooled slightly, due to policy measures put in place to slow credit growth and increase the cost of capital. The challenge now is to limit the negative impact this could have on growth, especially exports and the expansion of infrastructure while avoiding introducing additional risk in an already risky Chinese real estate market.

Europe struggles on

The troubled Eurozone has finally seen some improvement over the last 12 months. There is still a long way to go, with issues such as low inflation continuing to cause concern, but steps are being taken to improve the situation. The financial year ended with a slight increase in GDP in the June quarter and even the stressed Mediterranean economies have registered positive growth, albeit very modest. The challenge that now faces parts of Europe is that of deflationary pressures and political unrest, with the Ukraine economy expected to contract by 5% by the end of 2014 and the Russian economy expected to grow by just 0.5%.

Impacts on the Australian market

The predominantly positive global backdrop has been of some benefit to Australia, as we look to transition the economy away from resource investment to resource exports and toward other sectors, such as agriculture and services. When coupled with positive outcomes in advanced economies, our relationship with China has helped counter domestic weakness in business and consumer confidence resulting in a moderately healthy growth rate.

The Australian Dollar's persistently high exchange rate has not helped our terms of trade, but the Reserve Bank has sustained a low interest rate environment since the last reduction in August 2013, which has also helped support domestic activity and growth.

How have financial markets performed?

World share markets experienced another year of double-digit returns, with developed economies leading the race. The Australian share market followed this trend with the ASX 200 growing in value by 12.3% over the financial year.

Fixed income market returns also improved globally, with non-government bonds producing higher returns than government bonds. However, the Australian fixed interest market did not perform as strongly as those overseas.

State Super's performance

State Super was well positioned to benefit from the lift in global share markets that flowed from improved investor confidence.

As the year progressed, a number of changes were made to the portfolio composition to improve the blend of managers and strategy diversification. The Fund benefited from the improved returns flowing from its holdings in property and infrastructure and increased holdings of cash when the markets corrected in the last quarter of the year.

The Fund also moved from a position of being relatively fully hedged on the Australian Dollar through the year to unhedged in the last quarter, through the active currency overlays program in place. This added to returns as the Dollar weakened against global currencies in the early part of 2013–14. The hedging level was progressively increased in the second half of the financial year.

The declared return to members for the four investment strategies as at 30 June 2014 are as follows:

Strategy	Crediting rate over 12 months	Crediting rate over 5 years	Crediting rate over 10 years or since inception
Growth	12.3%	9.4%	7.0%
Balanced	10.7%	8.6%	6.9%
Conservative	8.1%	7.1%	6.3%
Cash	2.5%	3.6%	4.4%

YOU'VE SERVED YOUR COUNTRY WELL.

BUT WHO WILL SERVE YOU IN RETIREMENT?

Like you, we've spent our careers working with the public sector. In fact, State Super Financial Services was established by the Trustee of your superannuation scheme over 20 years ago to provide specialist financial advice to public sector employees like you.

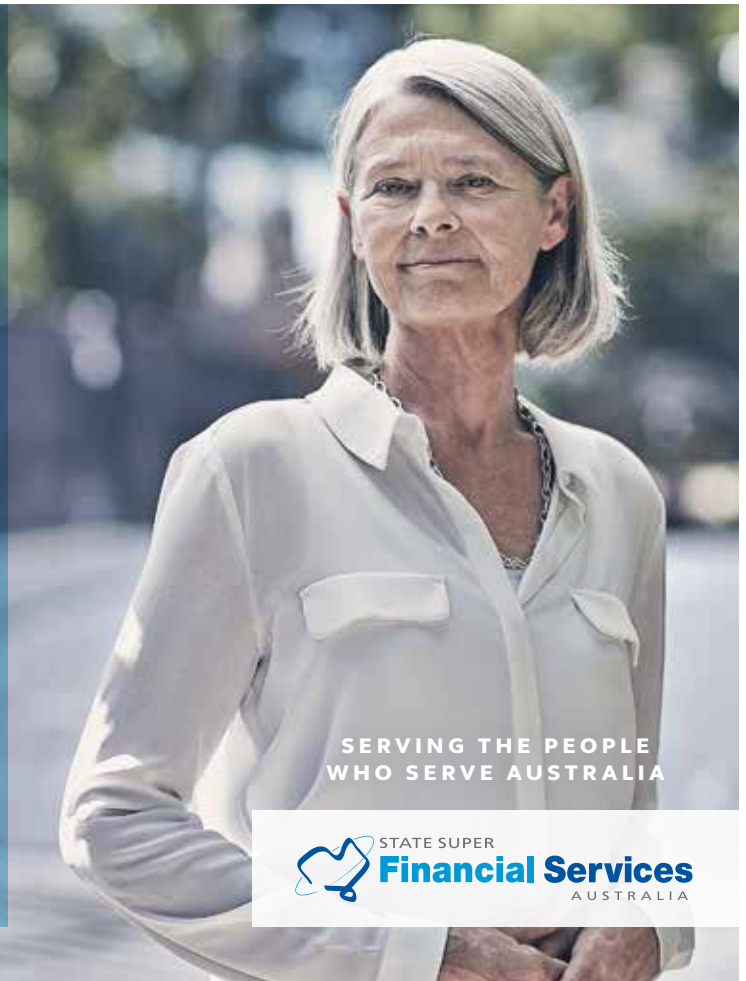
Public sector superannuation schemes such as SASS, SSS and PSS give you access to unique benefits, but they're also complex. So to get the most out of your retirement benefits, it's important you get the right advice.

If you're looking to get the most out of your money in retirement, our specialist financial planners are ready to help. And no one understands your specific needs better than we do.

Book an obligation-free appointment or register for a seminar today.

Call 1800 620 305 or visit www.ssfs.com.au

State Super Financial Services Australia Limited
ABN 86 003 742 756 | AFS Licence 238430



SERVING THE PEOPLE WHO SERVE AUSTRALIA

STATE SUPER
Financial Services
AUSTRALIA



Investment Choice ... What's your strategy?

Did you know you can choose how all of your deferred SASS benefit is invested?

You can choose to invest your benefit into one of our four investment strategies* – Growth, Balanced, Conservative or Cash – or you can choose to invest in a mixture of strategies as long as the total proportions equal 100%.

Is your strategy still right for you?

Over 85% of SASS members are currently invested in the Growth Strategy. This represents members at very different career and life stages, from those nearing retirement through to those with considerably more time left in the workforce. As your retirement gets closer, you may find your tolerance for market volatility changes and another investment strategy may be more appropriate for you.

*Investment choice does not apply to a deferred SANCS benefit (which may include the basic benefit, Commonwealth Government co-contributions and superannuation guarantee shortfall amounts).

Not sure which strategy you are invested in?

If you haven't previously chosen an investment strategy, your account balance and contributions will be invested in the SASS default strategy which is the Growth Strategy.

Find out which strategy you are invested in by:

- checking your latest Annual Statement
- accessing your online member account via www.statesuper@nsw.gov.au
- calling Customer Service.



Important

You can change your investment strategy up to once per month and the change will be processed on the last day of that month (if received before the 25th of the month). The first switch in each financial year is free of charge. For every additional switch made within a financial year, a fee of \$25 will be charged.

It's Annual Statement time again...

State Authorities Superannuation Scheme (SASS) Deferred Benefit Statement 2014



Member Name:

Member Number:

Your personal contact details

Have you recently changed your contact details? If so, you can update your details by going to the Member Login section of the State Super website at www.statesuper.nsw.gov.au/sass or by contacting Customer Service.



This is a statement of your benefit which is currently deferred with the SAS Trustee Corporation. It refers to the deferred benefits payable from the State Authorities Superannuation Scheme (SASS), or predecessor schemes, and the State Authorities Non-contributory Superannuation Scheme (SANCS). You should read your statement with the enclosed explanatory notes and literature. If you do not understand some of the information on your statement or think there is an error, please contact Customer Service on 1300 130 094.

PERSONAL DETAILS

Date of deferral:	2 November 2003	Eligible retirement age:	58	1
Service start date:	13 July 1977	Tax File Number held:	Yes	
Age at 30 June 2014:	53			

ACCOUNT DETAILS

	2	3	4	5
	Deferred lump sum	Immediate lump sum	Basic benefit	Government contributions
	\$	\$	\$	\$
Balance at 1 July 2013	444,582.18	200,541.07	39,861.57	0.00
Contributions	N/A	N/A	N/A	0.00
Investment earnings/losses to 30 June 2014	54,831.66	24,732.35	4,915.63	0.00
Management charge refund	0.00	0.00	0.00	N/A
Account adjustment	0.00	0.00	0.00	N/A
Early release amount paid	0.00	0.00	0.00	0.00
Management charge	-45.00	-45.00	-19.92	N/A
Investment switch fee (if applicable)	0.00	0.00	N/A	N/A
Balance at 30 June 2014	499,368.84	225,228.42	44,757.28	0.00
			Family law split	Surcharge debt
			\$	\$
Balance at 1 July 2013			0.00	0.03
Surcharge tax assessed/adjusted this year			N/A	0.00
Repayment received			N/A	0.00
Earnings adjustment this year			0.00	0.00
Balance at 30 June 2014			0.00	0.03

What your statement is telling you about your retirement

1 Your eligible retirement age

Eligible retirement age: The earliest age at which retirement benefits are payable from your scheme. For most members, this will be the age of 58.

For some members whose original scheme gave them the option of retirement at age 55, retirement benefits continue to be payable from age 55.

2 Deferred lump sum

Deferred lump sum: Your deferred lump sum is greater than the immediate lump sum, as it retains a larger employer-financed benefit. It is generally payable at the scheme retirement age or, on total and permanent invalidity or death. In certain other circumstances, a request can be made for the early release of your benefit on the basis of (but not limited to) financial hardship or compassionate grounds.

3 Immediate lump sum

Immediate lump sum: As a deferred member, you may take the original resignation or dismissal benefit (immediate lump sum) plus interest at any time, subject to the Commonwealth's compulsory benefit preservation rules.

If you take the immediate lump sum you forfeit your right to the deferred lump sum and no further benefit is payable.

4 Basic benefit

Deferred basic benefit: This benefit is payable in addition to any other benefit payable through the scheme. The basic benefit is an employer-financed portion of your retirement benefit. Being a deferred member, your basic benefit amount will have been calculated at the time you exited the scheme and is adjusted for investment earnings and account management charges since that time.

5 Commonwealth Government co-contributions

Commonwealth Government co-contributions: Any co-contributions payments received from the Australian Taxation Office while you were a contributing member plus interest.



The choice is yours!

As a deferred SASS member, investment choice* allows you to choose how your deferred benefit is invested?

You can choose between four investment strategies – Growth, Balanced, Conservative or Cash – or you can choose to invest in a mixture of investment strategies as long as the total proportions equal 100%. You can switch investment strategies once a year without incurring a fee or more often (up to once a month) for a fee of \$25 per change.

Nominating your chosen strategy is easy – simply complete SASS form 409: *Choice of investment strategy* and return it to Pillar Administration.

For more information see SASS fact sheet 15: *Choosing an investment strategy*. We recommend you seek professional financial advice before making a decision.



More Information

For full details, refer to the explanatory notes attached to your Annual Statement.

*The investment choice you make applies to the whole of a deferred SASS member's benefit, apart from the lump sum basic benefit and Commonwealth Government co-contribution account or Superannuation Guarantee shortfall amount. If you did not choose an investment option when you originally deferred your SASS benefit it will have been invested in the default strategy (Growth Strategy) and will have been subject to the investment gains or losses of that strategy since that time.

The Road to Retirement

SASS

It's important to get a good picture of where you are along the road to retirement and where you want to be so you can set clear goals which should enable you to live the kind of life you want when you finally reach Retirement Street.

What's your next destination?

Here are a few of the important scheme milestones you will pass on your road to retirement.



Generally, people have a higher tolerance for market volatility and are more accepting of investment risk in order to achieve higher returns because there is still time to recover from market losses.

Consider wealth accumulation and investment strategies that help grow your savings while taking your individual objectives and lifestyle into consideration.



Revisit your investment strategy annually. As retirement gets closer, your appetite for market volatility and your need for capital preservation – rather than capital growth – are likely to change.

If you're invested in the higher-risk Growth Strategy, consider whether this is still the most appropriate option for you. Think about what you want to achieve in retirement.



You are generally eligible for your SASS retirement benefit from age 58 onwards once you have left employment.

Check the eligible retirement age on your Annual Statement.

You could also choose to receive a deferred lump sum if you have reached your preservation age and are permanently retired from the workforce.

⚠ Important

- If you transferred into SASS when your original scheme closed, you may be eligible for a retirement benefit on leaving employment from age 55.
- If you have an option to take your employer-financed benefit as a pension, it does not apply if you retire before you turn 60.
- Access to your full retirement benefit is governed by Commonwealth provisions and your preservation age.



Once you reach age 65 you can choose to exit from the scheme, even if you are still working.

You can choose to receive payment of your accrued benefit immediately, or leave it deferred within the scheme (as a lump sum only) and have it paid to you at a later date.



You will now need to withdraw or defer your benefit, which can only remain deferred if you're working at least 30 hours per week.



Need advice?

If you're looking for personal advice, an appointment with a financial planner may help you set clear and achievable goals via a financial plan.

State Super Financial Services provides a wide range of financial planning services to current and former public sector employees and their families.

To make an appointment, call **1800 620 305** or visit www.ssfs.com.au.



Did you know?

If you exit the scheme and are still working your employer will need to pay Superannuation Guarantee contributions to another fund on your behalf.



More info

Customer Service can answer some of the questions you have around your scheme entitlements and eligibility.

Go to www.statesuper.nsw.gov.au/sass and visit the Resources section to access fact sheets and our salary sacrifice calculator.

Log in to your online member account and get a benefit estimate so you can see how you are tracking with your benefit.



We're here to help

Retirement is exciting for some and scary for others. Being prepared and knowing where your next turn is can help you plan for retirement and maybe even alleviate some of that worry.



Time for a financial health check?

Most of us look forward to reviewing our finances as much as a trip to the dentist, but with the new year just around the corner, now is the time to start.

To make it more manageable and less daunting, we've created a handy checklist of some of the most important things you should consider. Take a look through the different topics, and you may be pleasantly surprised at how 'on top of your finances' you are.

Review your budget and stick to it!

Do you have a budget that you stick to most of the time or does it tend to fluctuate? Create a realistic budget that includes amounts for special rewards. You're more likely to be successful with a budget plan if you don't make it too ambitious, as temptation is certain to arise at times. Financial discipline requires commitment and a financial planner can provide guidance on how to manage your finances more effectively.

Let your money do the earning

Do you have sufficient funds set aside in case of emergencies? Are they earning a competitive interest rate? Can you easily access the funds when needed?

Boost your super

Will your super be likely to provide you with sufficient income to meet your needs during retirement? If not, contributing a little extra to your super now can have a significant impact in retirement. If you're not sure if your income will be sufficient, if you're maximising your opportunities within super or if salary sacrifice is right for you, consider seeking financial advice.

Get a handle on your debt

Are you in control of your debt? If you use a credit card, do you pay it off every month to avoid costly interest payments? Do you have a mortgage and are you in a position to make more than the minimum repayments? One way to improve your debt situation is to speak to your mortgage lender to see if you can get a discount on the interest rate they charge.

Review your taxes

Are your investments structured to meet your objectives as well as being tax effective? You should investigate tax concessions available in the super environment, as they can be very beneficial for individuals.

Do you have an investment strategy?

If you have money invested in the share market, does the chosen strategy allow you to sleep at night or do the ups and downs of the markets cause you stress? You should consider whether your investments meet your objectives and tolerance for risk.

Are your SASS benefits invested in the right investment option for you? If you haven't made a selection previously, your benefits will be invested in the default strategy (Growth Strategy). You can change your investment choice at no cost once a year (although any deferred SANCS benefits will always be invested in the default strategy (Growth Strategy). If your current strategy isn't right for you, now may be the time to change.

Are you covered?

Are you protecting your most important asset – your income earning ability – in case you suffer an injury or illness that prevents you from working? It is also important to have appropriate insurances in place for death, total and permanent disability and trauma.

Are your private health insurances and general insurances such as home and contents and car insurance suitable for your needs? If you haven't reviewed your insurances lately it may be worth seeing if you can get a better deal.

Start estate planning

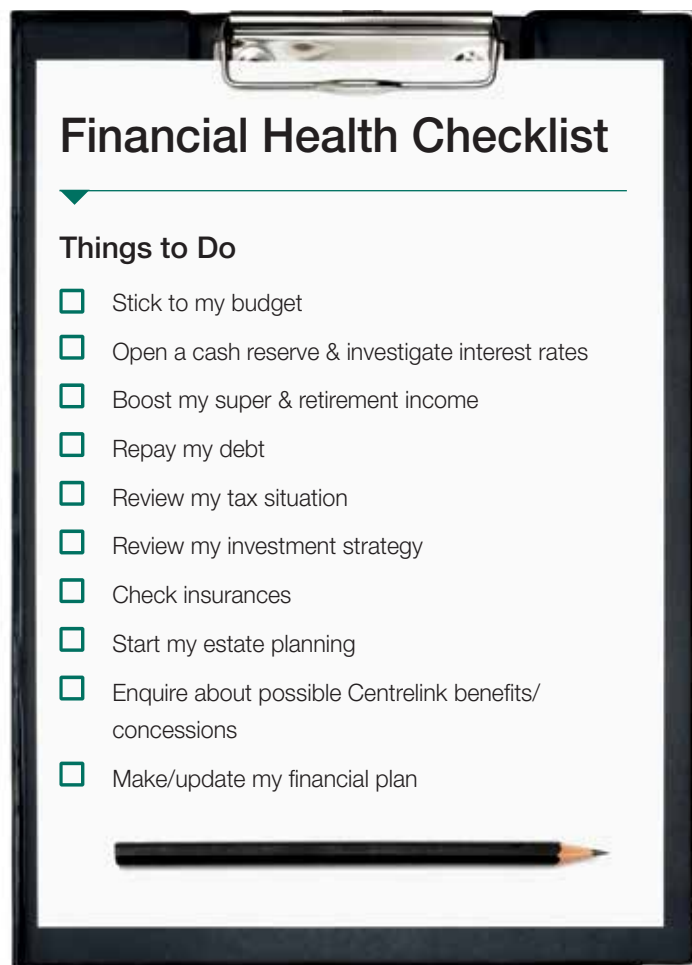
An estate plan includes your Will as well as any other directions on how you want your assets distributed after your death, such as a super death benefit nomination. You should ensure your estate planning preparations are up to date. The vital requirements of a complete estate plan are documents such as an Enduring Power of Attorney and Enduring Guardianship. These documents control how you will be cared for, medically and financially, if due to incapacity you become unable to make your own decisions in the future.

Find out how you could benefit and/or save with Centrelink

If you are on a low income, are you eligible for Centrelink benefits and are your investments structured to maximise any benefits to which you are entitled?

Make a financial plan

Do you have a financial plan in place that you regularly review and track your progress against? If not, then a State Super Financial Services financial planner may be able to help you.



State Super Financial Services provides a wide range of financial planning services to current and former public sector employees and their families.

To make an appointment, call **1800 620 305** or visit **www.ssfs.com.au**.

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For more information on the relationship between the SAS Trustee Corporation (STC) and State Super Financial Services, please refer to the end of this newsletter.

Member Services update

Making things easier for you

One of our top priorities is member education and our website is one of our greatest tools in making information about your scheme easy for you to access. That's why we've made some improvements to our website.

Take a look at our new forms and fact sheets section

The new section makes finding the forms and fact sheets you need quicker and easier. Simply go to the SASS site via our website at www.statesuper.nsw.gov.au/sass and click on the forms and fact sheets link on the right of the landing page to see how we've improved this section for you.

We appreciate your feedback

So we can continue to improve our website, we would appreciate receiving your comments and suggestions. Please send us your feedback.

Do we have your current contact details?

It is very important that we have your most up-to-date contact details so that we can communicate important information regarding your benefit and keep you abreast of any changes that could affect you.

You can update your contact details via any of the following methods

- Complete STC Form 207: *Update your contact details* (available on our website) and mail it to us.
- Log in to your online member account via our website.
- Call State Super Customer Service.



Read the 2013–14 Report to Members online at www.statesuper.nsw.gov.au – available from 31 October 2014

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